Presentation to the Information Resources Exchange Group December 15, 2021

Barriers to Building Generational Wealth:

MORTGAGE LENDING

Disparities

Across Greater Philadelphia



Background

Redlining

First half of the 20th Century

Racial, ethnic, and geographic discrimination in the mortgage lending industry is legally permissible.

PPP Loan Inequities

Spring 2020

Unbanked and underbanked businesses, particularly in minority communities, were disproportionately unable to access funds through the Paycheck Protection Program.

LendingPatterns Procured

August 2020

DVRPC procures access to Compliance Tech's LendingPatterns database and analysis tool to better understand mortgage lending patterns and trends within the region through analysis of Housing Mortgage Disclosure Act (HMDA) data.

Report Published

Spring 2021

DVRPC publishes a report on mortgage lending disparities across Greater Philadelphia.

Staff presents findings to RTC.

What is DVRPC's role going forward?

Retail Inventory Update

Winter 2020

DVRPC observes that a number of retail bank locations have closed in the region's downtowns since 2013.

Research suggests that this is a trend within the banking industry as online platforms are prioritized over physical branch locations.

Social Unrest

Summer 2020

Highlights racism and inequities that are systemic in our society.

DVRPC seeks to adapt FY21 Work Program to more effectively incorporate equity and social justice issues.

Richard Rothstein discusses *The Color of Law* at DVRPC Board Retreat.

Disparities Identified

Fall & Winter 2020

Analysis of mortgage lending patterns from 2004-2019 identifies racial, ethnic, and geographic disparities in lending practices across the region.

County-Level Reports Published

Summer 2021

Nine snapshot reports are published to provide better understanding of disparities that exist within each of the region's nine counties.



Data Source

Publicly Available: Housing Mortgage Disclosure Act (HMDA)

Enacted by Congress in 1975, this regulation provides loan data to the public so that it can be used to assist:

- In determining whether financial institutions are serving the housing needs of their communities
- O Public officials in distributing public-sector investments so as to attract private investment to areas where it is needed
- In identifying possible discriminatory lending patterns

Source: www.ffiec.gov/hmda/history.htm



Project Goals and Objectives

Determine if disparities exist within the region.

Start a conversation.



HMDA Data Points Analyzed

2004-2019 By Race, Ethnicity, and Geography



Applications per Year



Origination Rates



Denial Rates



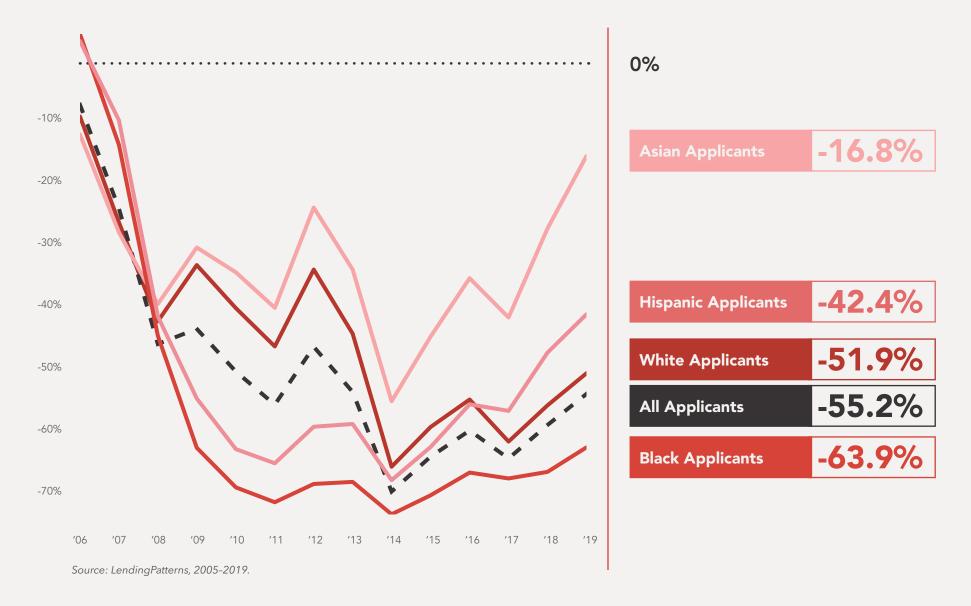
Reasons for Denial

Summary of Findings

Racial, ethnic, and geographic disparities in mortgage lending exist, and manifest differently, throughout the region.

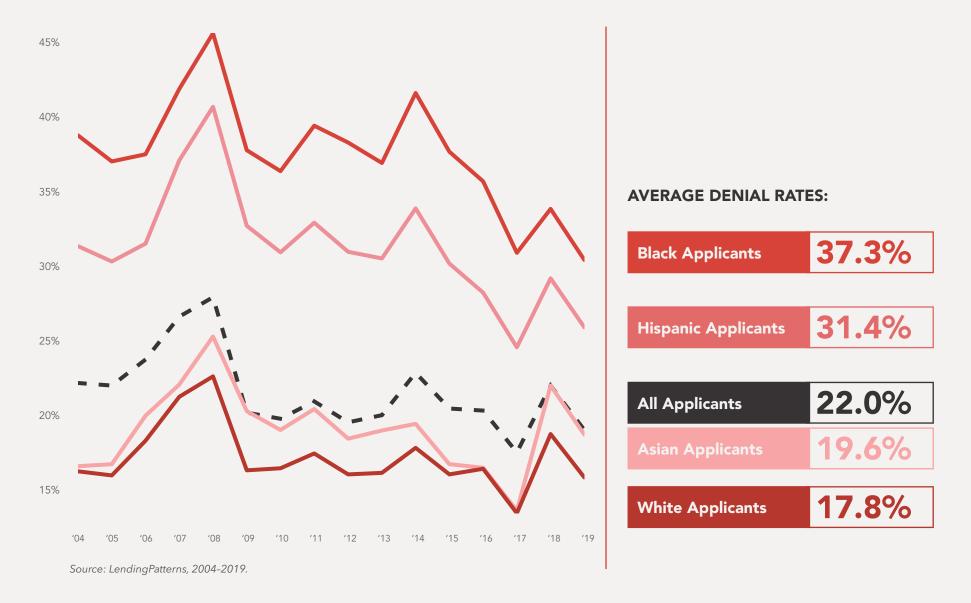


Summary of Findings | Decline in Applications Since the 2005 Peak



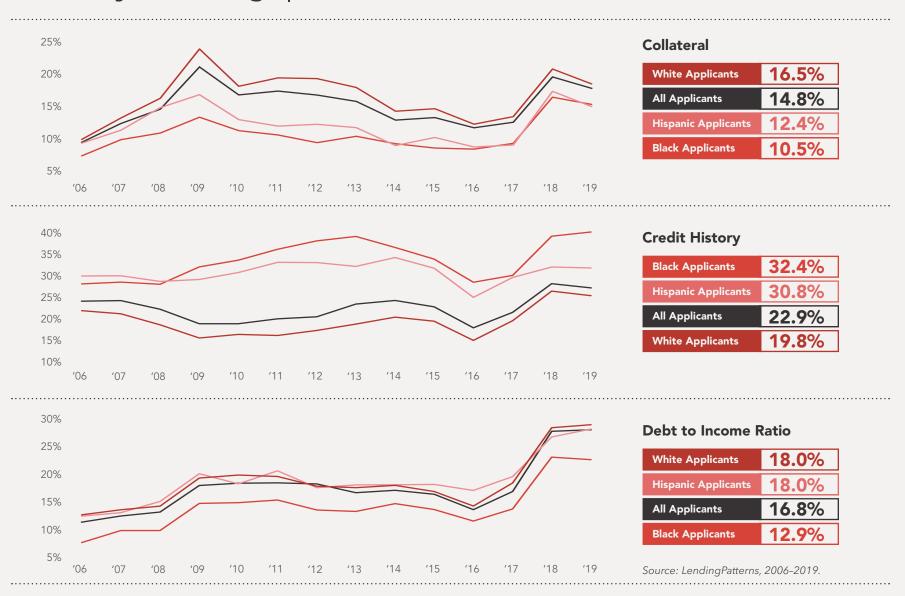


Summary of Findings | Denial Rates Since 2004

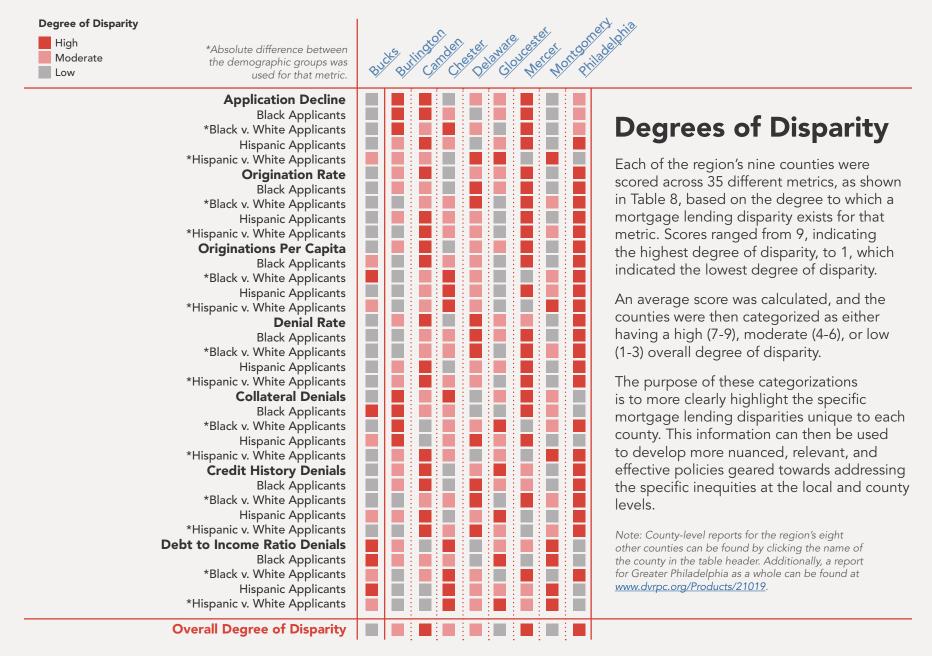




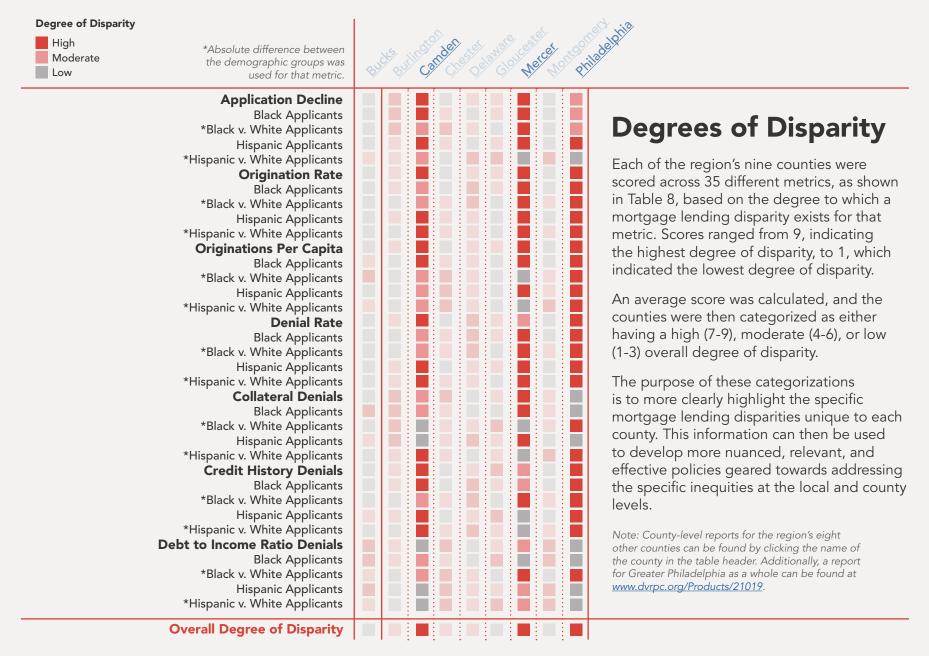
Summary of Findings | Reasons for Denial Since 2006

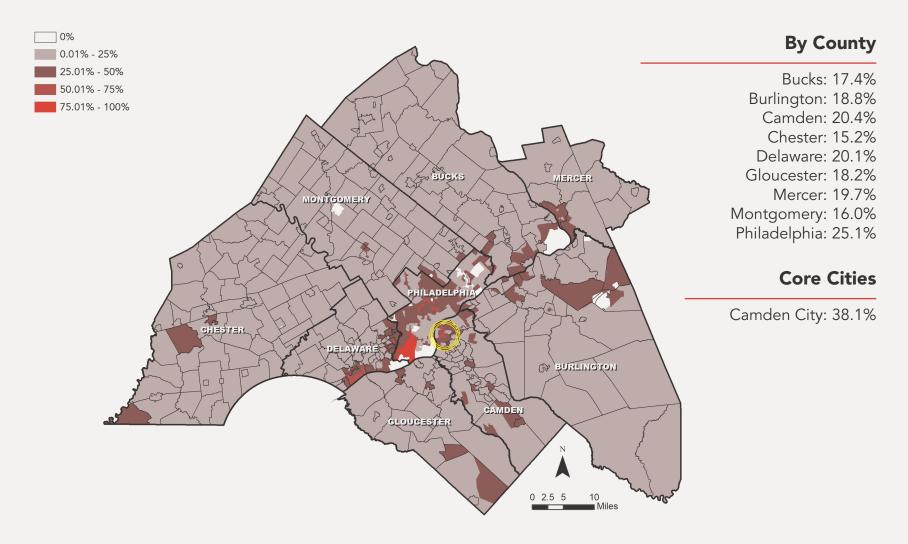




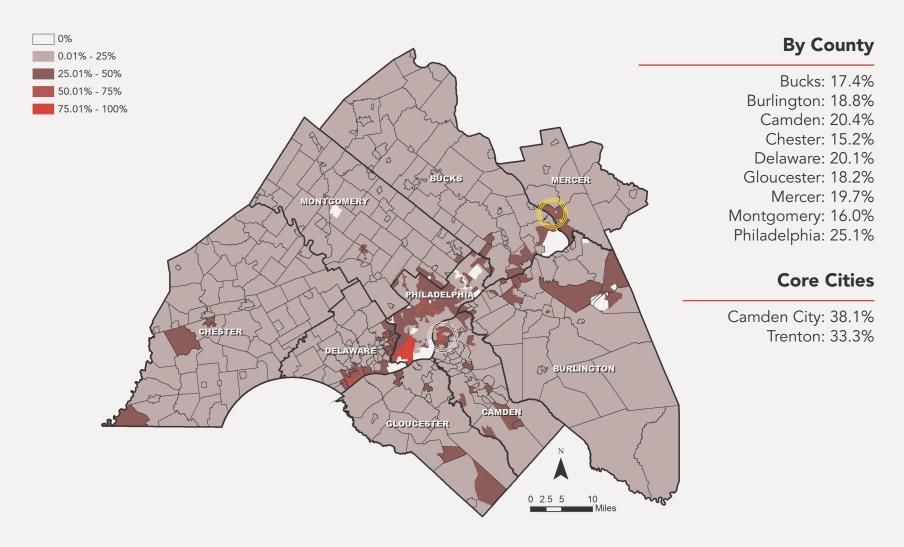




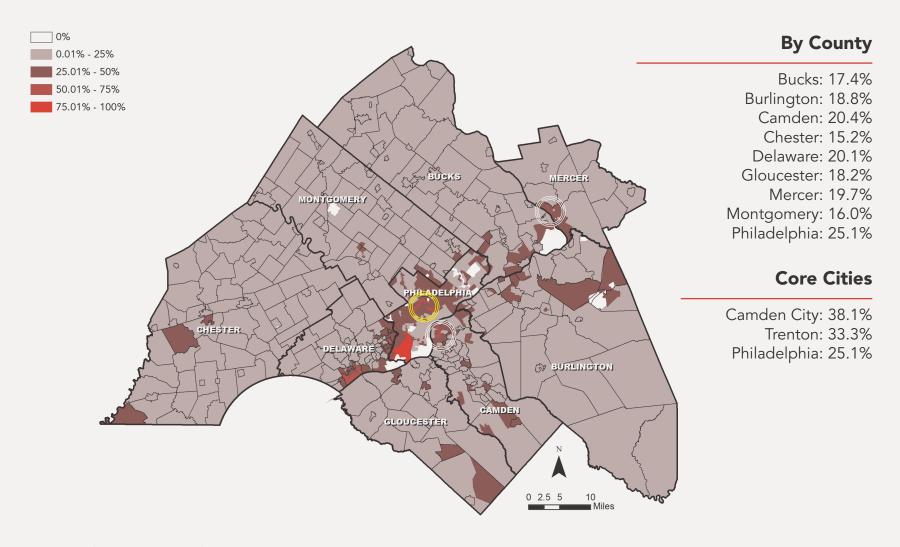




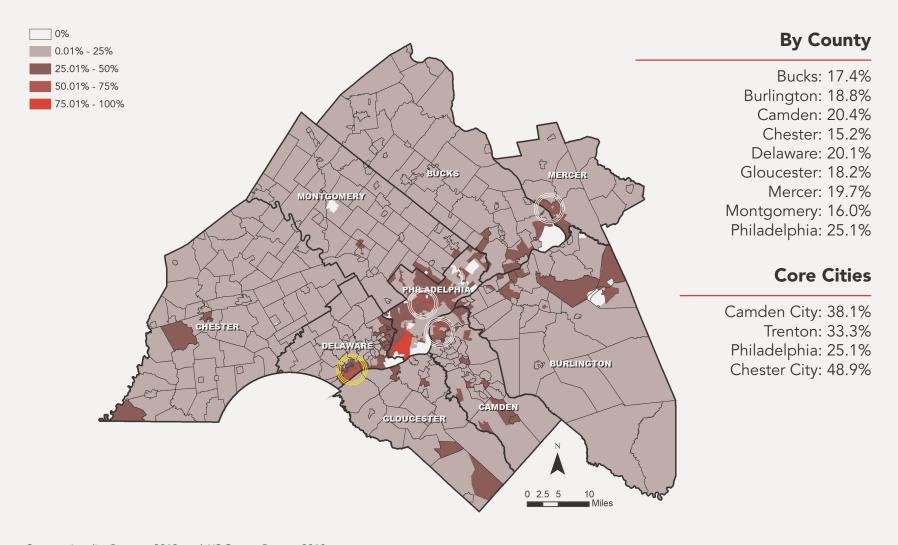






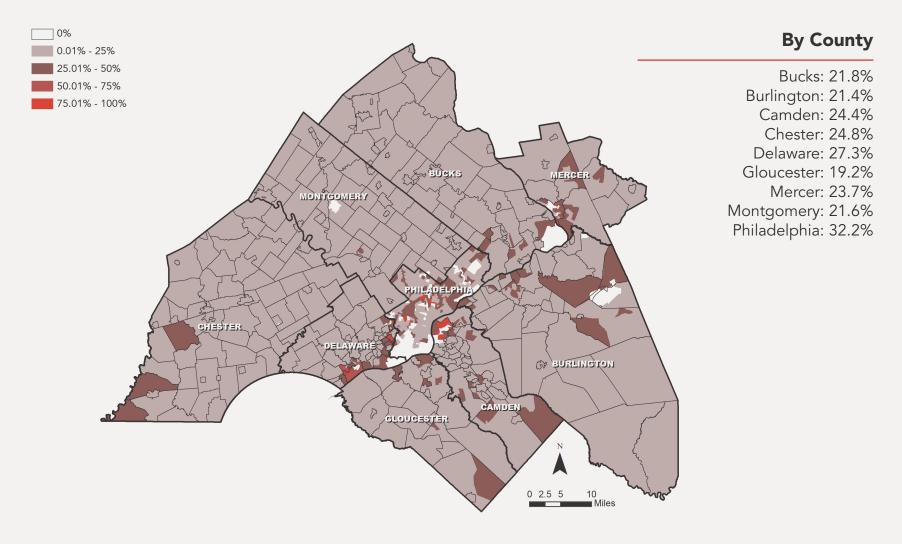






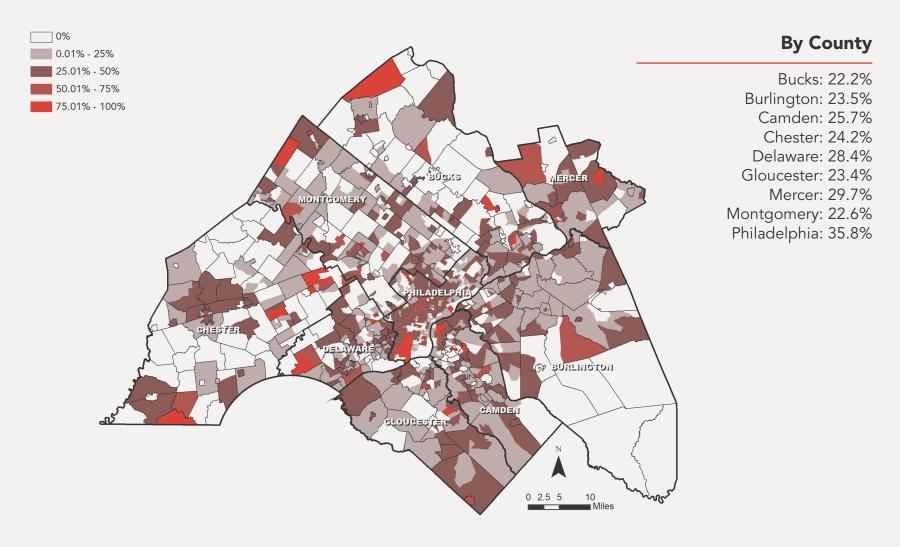


Summary of Findings | Denial Rate in 2019 for White Applicants Only



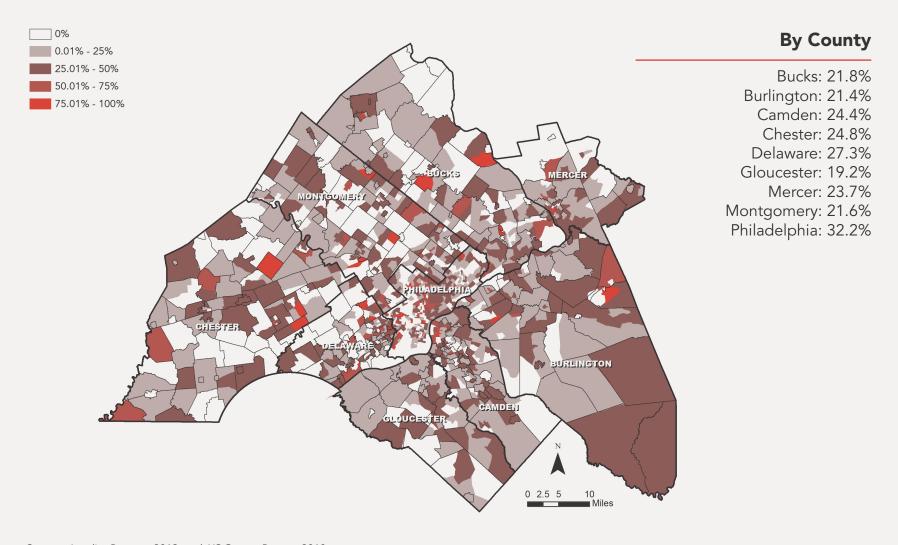


Summary of Findings | Denial Rate in 2019 for Black Applicants Only





Summary of Findings | Denial Rate in 2019 for Hispanic Applicants Only





Where do we go from here?

- Mortgage Focus Group Meeting
 - Discussed these findings, and our role as a regional convenor and educator, with subject matter experts
- Healthy Communities Task Force and Regional Community & Economic Development Forum Joint Webinar
 - Present these findings along side a panel of subject matter experts to better understand the nexus between housing and health
- Regional Housing Initiative

 Seek to quantify and understand the region's future housing needs, and current challenges
- Tracking Progress Indicators Dashboard

 Add the HMDA data as a metric in the Dashboard so that going forward it can monitor progress towards narrowing these disparities

Thank You!

Spencer K. Gober, AICP

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Office of Community & Economic Development

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To learn more about housing-related work at DVRPC visit www.dvrpc.org/housing.





IREG | DECEMBER 15, 2021

SMART GROWTH PLANNING AT DVRPC









Defined

Themes

Practice











Defined

Themes

Practice

Going Mobile | The evolution of the cellphone



1982 **Mobira Senator** Finnish company

Mobira Oy, a precursor to Nokia, introduced its first car phone, the Mobira Senator NMT-450. It weighed about 22 pounds.

1984 Motorola DynaTac 8000x

The first cellphone to be offered commercially hit the market priced at \$3,995 (\$9,237 in 2012 dollars) and weighed just under

Source: WSJ research; Photos: Nokia (3), Motorola (3), Blackberry, Ericsson, Associated Press

2 pounds.



1987 Mobira Cityman

One of the world's first handheld phones, the Cityman weighed 28 ounces with the battery.



1989 Motorola MicroTac

Initally manufactured as an analog cellphone, the MicroTac was an early example of a flip phone, in which the mouthpiece folded over the keypad.



1992 Nokia 1011

The first digital handheld phone, the Nokia 1011 would become the company's best-selling phone ever.



1993 BellSouth/IBM Simon Personal Communicator

First phone with a touch screen and smartphone features (pager, calculator, address book, send/receive faxes, games and email). Cost about \$900.



2000 Ericsson R380

The first device marketed as a smartphone.



2002 BlackBerry 5810

Made by Research in Motion, the 5810 was a cellphone with organizer functions and a keyboard for thumbs; a wired headset was mandatory.



2004 Motorola Razr

Was part phone, part fashion accessory. In the Razr's first four years, Motorola sold more than 110 million units.

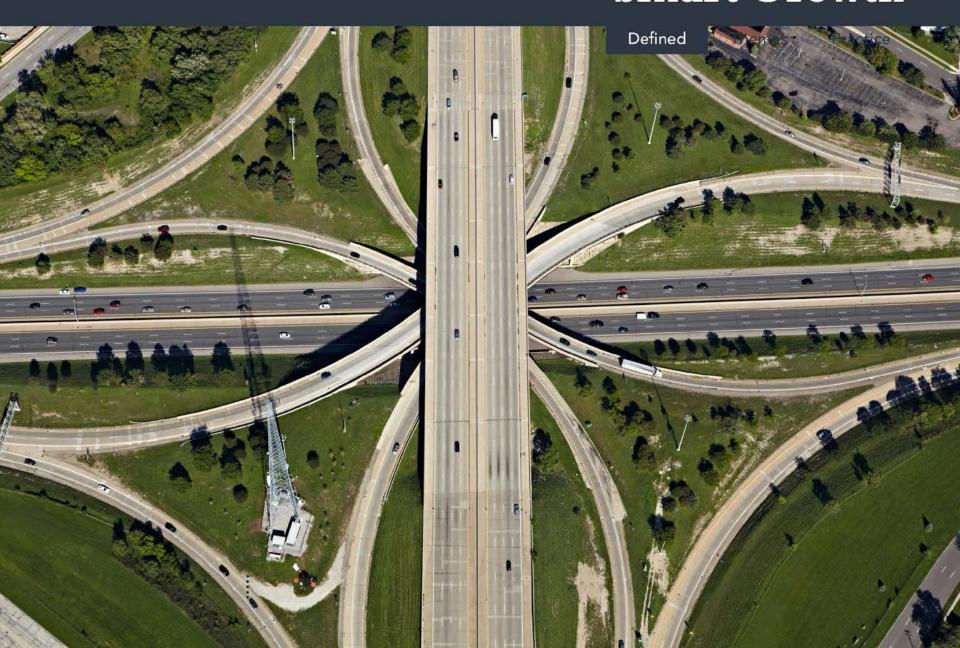


2007 Apple iPhone

Hundreds of people lined up outside Apple stores to buy the first iPhone. priced at \$499 (4GB) and \$599 (8GB).

The Wall Street Journal





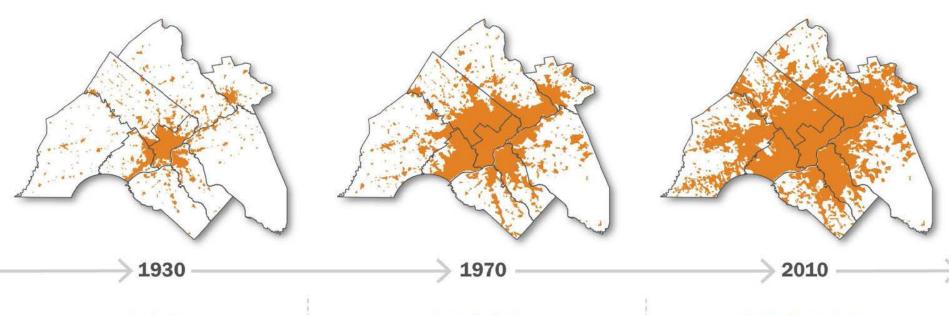


Smart growth is a better way to build and maintain our towns and cities. Smart growth means building urban, suburban and rural communities with housing and transportation choices near jobs, shops and schools. This approach supports local economies and protects the environment.

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Practice





222,000 ACRES DEVELOPED

3.3 MILLION PEOPLE



641,000 ACRES DEVELOPED

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Practice



REGION-WIDE RESEARCH & ANALYSIS



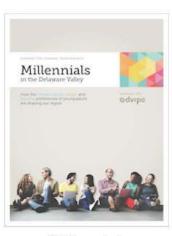
TOD Opportunities



Shopping Malls



Multifamily Housing



Millennials



PLACE-BASED STUDIES



Devon Station



KOP Rail



West Chester Pike



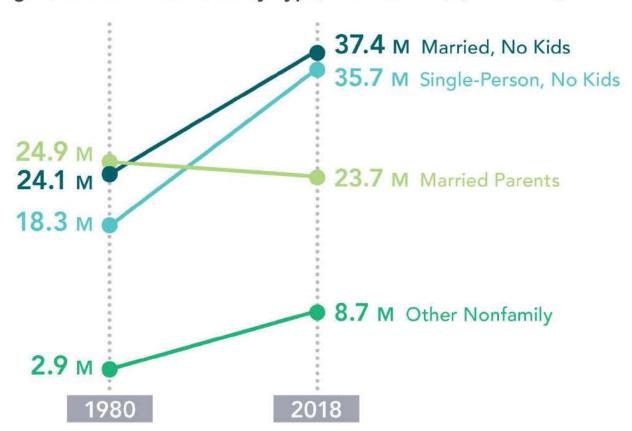
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Defined

Themes

Practice

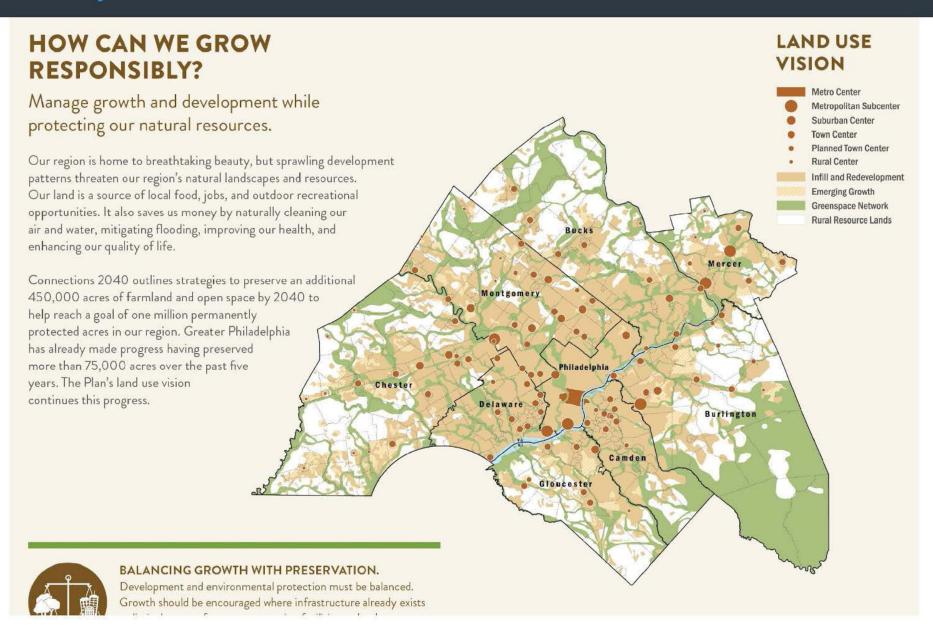
Figure 6: U.S. Households by Type, 1980 to 2018 (in Millions)



Source: U.S. Census Bureau, Current Population Survey, Annual Social and Economic Supplement, Historical Families Tables

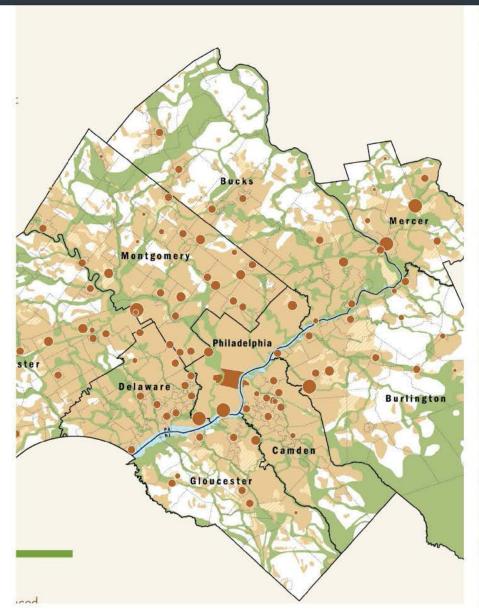
Perspective Matters

Smart Growth



Perspective Matters

Smart Growth





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Practice

The New York Times

SQUARE FEET

Coronavirus Crisis Threatens Push for Denser Housing

Transit-oriented developments were seen as a solution to severe housing shortages, but experts say developers need to rethink the design for a post-pandemic world.



Clarendor Para, a high-descrip development in Arizagton, Va. is about three olocis from a Washington lifters studies. Also a similar for the Year Son Times.

SPOT CHECK

Strategies for Managing Residential Parking in Philadelphia



PROJECT SPONSOR

Philadelphia City Planning Commission

RESEARCH GOALS

- Assess local trends in parking demand
- 2 Evaluate national trends in residential parking policy

FOCUS

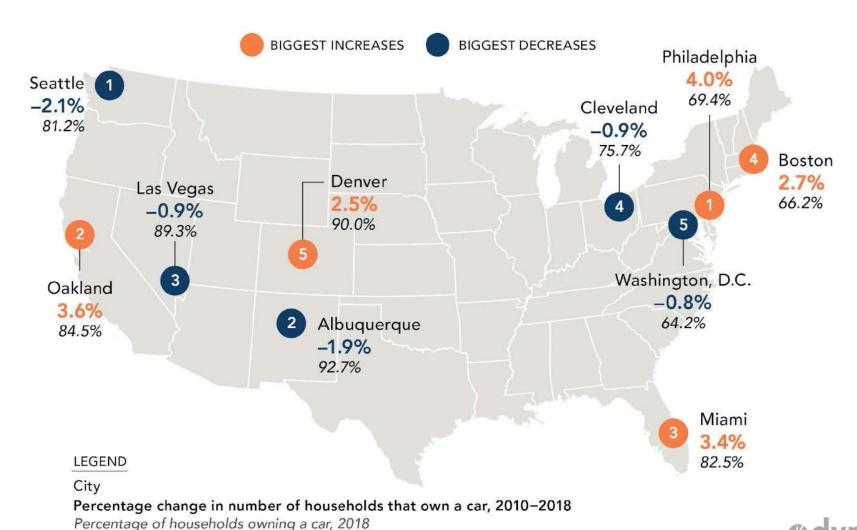
Philadelphia's Residential Permit Parking (RPP) Program







Figure 1: Percentage Change in Number of Households That Own a Car (2010–2018)





PLANNING DISTRICT DATA & TRENDS

Figure 17: Change in Households with Any Vehicle Available by Census Tract (2010–2018)

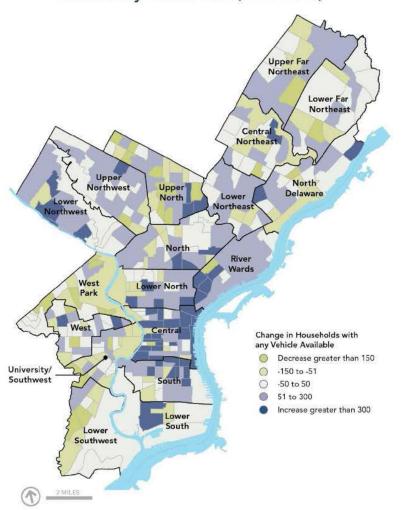


Figure 18: Change in Households with any Vehicle Available by Planning District (2010–2018)

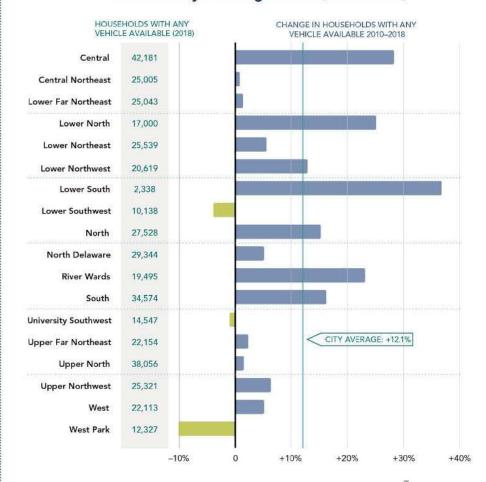




Figure 23: Estimating Permit Parking Capacity

DVRPC used a combination of field work and GIS analysis to generate permit parking capacity estimates for Permit Zones 8 and 15. The map shown here illustrates the distribution of permit regulated streets within District 8. Permit restrictions are generally concentrated in a central portion of the district on streets near the East Falls Regional Rail Station. Permit restrictions vary by street and can be found on one or both sides of a street depending on the context.



ESTIMATED PARKING CAPACITY

1,174 permit restricted spaces

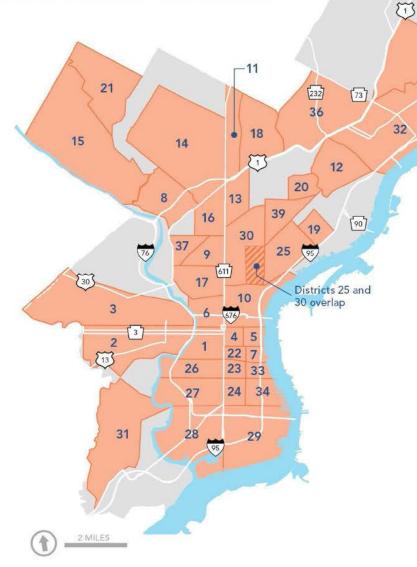
1,136 permits issued in 2018

0.97 vehilces per permit space



Mapping RPP in Philadelphia





KEY NUMBERS

38

532

35

Residential Permit Districts

64%

Portion of the city covered by an existing RPP

55,289

Permits issued by PPA in 2018

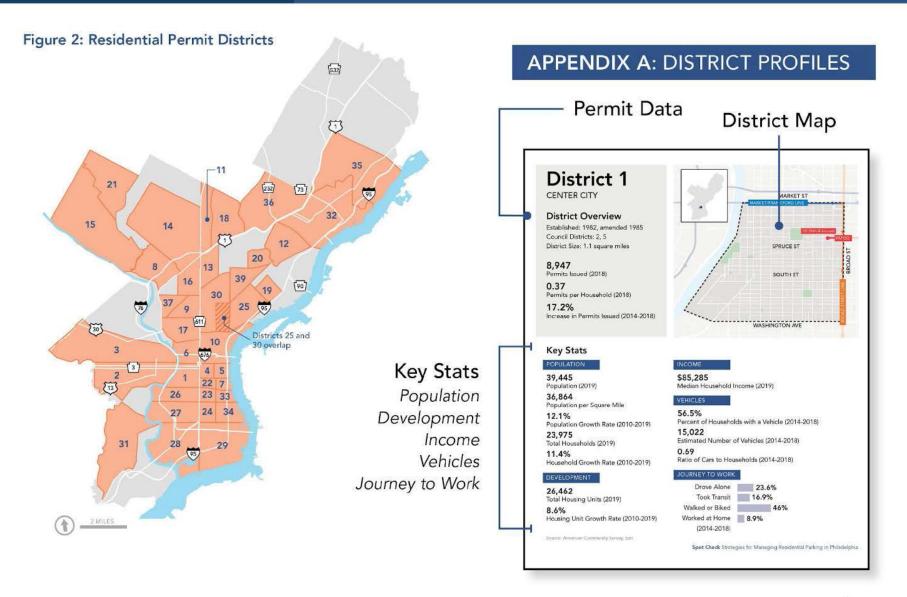
43%

Increase in the number of permits issued between 2014 and 2018

Source: Philadelphia Parking Authority

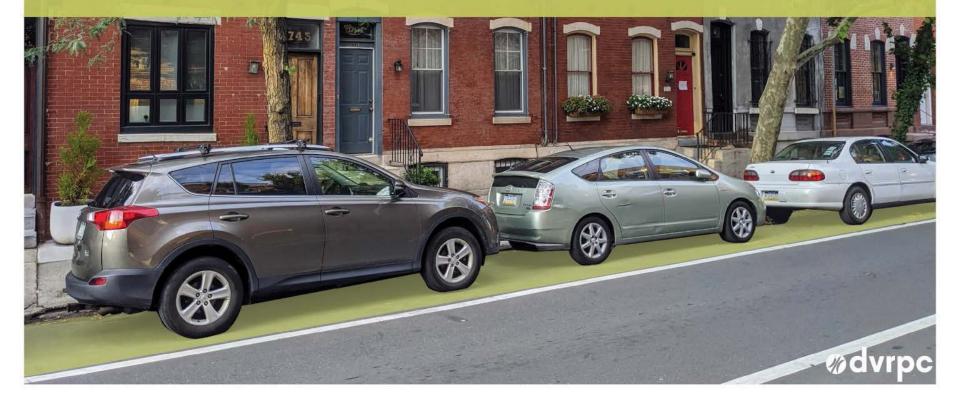


Documenting Variation across Districts





- How can scarce parking be equitably allocated?
- How can RPP zones address different needs in different places?
- Who should be eligible for permit parking?
- What should permits cost?
- How can RPP policy support other Philadelphia goals and objectives?





Devon Station Multimodal Access

Enhancing Nonmotorized Access and Evaluating Transit-supportive Development Opportunities







See p. 62 for description of conceptual improvements shown.

Imagery Source: Nearmap, 2020

Chester County Planning Commission Suburban Center Design Elements





ArcGIS Business Analyst

Gain location intelligence for market planning, site selection, and customer segmentation. Use demographic, lifestyle, and spending data alongside your own. Create and share maps, infographics, and reports.

Sign in to ArcGIS Business Analyst Web App by using the button below.

Learn more about ArcGIS Business Analyst →

Sign In



19460

19355

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Dominant Tapestry Map

19426

19406

Devon Station Drive Time: 5, 10, 15 minute radii

Prepared by Esri Latitude: 40.04680



LifeMode Group: Affluent Estates

Top Tier



Households: 2,113,000

Average Household Size: 2.84

Median Age: 47.3

Median Household Income: \$173,200



LifeMode Group: Upscale Avenues

Urban Chic

Households: 1,635,200

Average Household Size: 2.39

Median Age: 43.3

Median Household Income: \$109,400



Devon

Tapestry LifeMode Lt: Affluent Estates LB: Middle Ground L2: Upscale Avenues E9: Senior Styles L3: Uptown Individuals L10: Rustic Outposts L11: Midtown Singles L4: Family Landscapes L5: GenXurban L12: Hometown L13: Next Wave L6: Cozy Country L7: Ethnic Enclaves L14: Scholars and Patriots

19083

LifeMode Group: Uptown Individuals

Trendsetters

3C

Households: 1,319,400

Average Household Size: 2.12

Median Age: 36.3

Median Household Income: \$63,100





Business Summary

Devon Station 10 Minute Walk Time Devon Station

Walk Time: 10 minute radii Longitude: -75.42390

Data for all businesses in area	10 minutes
Total Businesses:	128
Total Employees:	1,575
Total Residential Population:	927
Employee/Residential Population Ratio (per 100 Residents)	170
	Businesses Employees
I OTO O I	Nombre Broset Nombre Broset

Employee/Residential Population Ratio (per 100 Residents)		170		
by SIC Codes	Busine Number	esses Percent	Emple Number	oyees Percent
Agriculture & Mining	2	1.6%	32	
Construction	9	7.0%	36	2.3%
Manufacturing	2	1.6%	27	1.7%
Transportation	2	1.6%	8	0.5%
Communication	1	0.8%	5	0.3%
Utility	0	0.0%	0	
Wholesale Trade	3	2.3%	27	1.7%
Retail Trade Summary	31	24.2%	363	23.0%
Home Improvement	2	1.6%	11	0.7%
General Merchandise Stores	0	0.0%	3	0.2%
Food Stores	1	0.8%	15	1.0%
Auto Dealers, Gas Stations, Auto Aftermarket	8	6.2%	210	13.3%
Apparel & Accessory Stores	0	0.0%	0	0.0%
Furniture & Home Furnishings	4	3.1%	13	0.8%
Eating & Drinking Places	7	5.5%	68	4.3%
Miscellaneous Retail	9	7.0%	43	2.7%
Finance, Insurance, Real Estate Summary	22	17.2%	303	19.2%
Banks, Savings & Lending Institutions	5	3.9%	43	2.7%
Securities Brokers	3	2.3%	15	1.0%
Insurance Carriers & Agents	5	3.9%	66	4.2%
Real Estate, Holding, Other Investment Offices	9	7.0%	179	11.4%
Services Summary	50	39.1%	774	49.1%
Hotels & Lodging	1	0.8%	3	0.2%
Automotive Services	2	1.6%	9	0.6%
Motion Pictures & Amusements	4	3.1%	13	0.8%
Health Services	13	10.2%	97	6.2%
Legal Services	1	0.8%	3	0.2%
Education Institutions & Libraries	4	3.1%	48	3.0%
Other Services	26	20.3%	602	38.2%
Government	0	0.0%	0	0.0%
Unclassified Establishments	6	4.7%	0	0.0%
Totals	128	100.0%	1,575	100.0%
Secure Consider 2010 Information Total Military and Section Residential Reside				

Source: Copyright 2019 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2019.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

Prepared by Esri

Latitude: 40.04680



Summary Demographics

Retail MarketPlace Profile

Devon Station 10 Minute Walk Time

Devon Station

Walk Time: 10 minute radius

Prepared by Esri

Latitude: 40.04680

Longitude: -75.42390

2021 Population 938 2021 Households 384 2021 Median Disposable Income \$111,278 2021 Per Capita Income \$78,546

NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related estimates remain vintage 2017.

	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Summary		(Retail Potential)	(Retail Sales)		Factor	Businesses
Total Retail Trade and Food & Drink	44-45,722	\$24,315,944	\$167,563,025	-\$143,247,081	-74.7	29
Total Retail Trade	44-45	\$21,875,107	\$164,811,801	-\$142,936,694	-76.6	23
Total Food & Drink	722	\$2,440,838	\$2,751,224	-\$310,386	-6.0	6
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Group		(Retail Potential)	(Retail Sales)		Factor	Businesses
Motor Vehicle & Parts Dealers	441	\$4,512,715	\$124,630,728	-\$120,118,013	-93.0	5
Automobile Dealers	4411	\$3,665,051	\$124,585,455	-\$120,920,404	-94.3	5
Other Motor Vehicle Dealers	4412	\$473,633	\$0	\$473,633	100.0	0
Auto Parts, Accessories & Tire Stores	4413	\$374,031	\$0	\$374,031	100.0	0
Furniture & Home Furnishings Stores	442	\$828,494	\$2,704,723	-\$1,876,229	-53.1	3
Furniture Stores	4421	\$458,950	\$1,076,882	-\$617,932	-40.2	2
Home Furnishings Stores	4422	\$369,545	\$1,627,841	-\$1,258,296	-63.0	1
Electronics & Appliance Stores	443	\$779,467	\$570,618	\$208,849	15.5	1
Bldg Materials, Garden Equip. & Supply Stores	444	\$1,456,116	\$4,513,862	-\$3,057,746	-51.2	3
Bldg Material & Supplies Dealers	4441	\$1,340,756	\$4,513,862	-\$3,173,106	-54.2	3
Lawn & Garden Equip & Supply Stores	4442	\$115,359	\$0	\$115,359	100.0	0
Food & Beverage Stores	445	\$4,036,357	\$5,944,756	-\$1,908,399	-19.1	2
Grocery Stores	4451	\$3,644,044	\$3,791,870	-\$147,826	-2.0	1
Specialty Food Stores	4452	\$185,956	\$160,842	\$25,114	7.2	1
Beer, Wine & Liquor Stores	4453	\$206,356	\$1,992,044	-\$1,785,688	-81.2	1
Health & Personal Care Stores	446,4461	\$1,336,275	\$973,232	\$363,043	15.7	1
Gasoline Stations	447,4471	\$2,051,452	\$11,207,379	-\$9,155,927	-69.1	1
Clothing & Clothing Accessories Stores	448	\$1,373,939	\$0	\$1,373,939	100.0	0
Clothing Stores	4481	\$914,291	\$0	\$914,291	100.0	0
Shoe Stores	4482	\$194,625	\$0	\$194,625	100.0	0
Jewelry, Luggage & Leather Goods Stores	4483	\$265,022	\$0	\$265,022	100.0	0
Sporting Goods, Hobby, Book & Music Stores	451	\$675,755	\$797,741	-\$121,986	-8.3	3
Sporting Goods/Hobby/Musical Instr Stores	4511	\$585,584	\$346,415	\$239,169	25.7	2

Table 8. Devon Station Area Retail Leakage and Surplus by Industry (2019)

2017 NAICS 4-Digit Industry Groups	Transit-	Devon Station Area		
	Supportive?	L/S Factor	# Businesses	
Shoe Stores	•	100.0	0	
Department Stores Excluding Leased Depts.	•	100.0	0	
Other General Merchandise Stores	•	100.0	0	
Florists	•	100.0	0	
Other Motor Vehicle Dealers		100.0	0	
Lawn & Garden Equip & Supply Stores		100.0	0	
Vending Machine Operators		100.0	0	
Jewelry, Luggage & Leather Goods Stores	•	100.0	0	
Auto Parts, Accessories & Tire Stores		100.0	0	
Clothing Stores	•	100.0	0	
Special Food Services		100.0	0	
Sporting Goods/Hobby/Musical Instr Stores	•	25.6	2	
Electronics & Appliance Stores	•	21.2	1	
Health & Personal Care Stores	•	15.3	1	
Specialty Food Stores	•	5.5	1	
Office Supplies, Stationery & Gift Stores	•	3.1	1	
Grocery Stores	•	3.1	1	
Restaurants/Other Eating Places	•	-7.5	5	
Drinking Places – Alcoholic Beverages	•	-18.8	1	
Other Miscellaneous Store Retailers	•	-39.4	1	
Furniture Stores	•	-41.5	2	
Bldg Material & Supplies Dealers		-55.4	3	
Home Furnishings Stores	•	-63.3	1	
Used Merchandise Stores	•	-64.5	1	
Book, Periodical & Music Stores	•	-67.7	1	
Gasoline Stations		-69.9	1	
Beer, Wine & Liquor Stores	•	-81.8	1	
Direct Selling Establishments	•	-85.1	1	
Electronic Shopping & Mail–Order Houses		-93.3	1	
Automobile Dealers		-94.5	5	

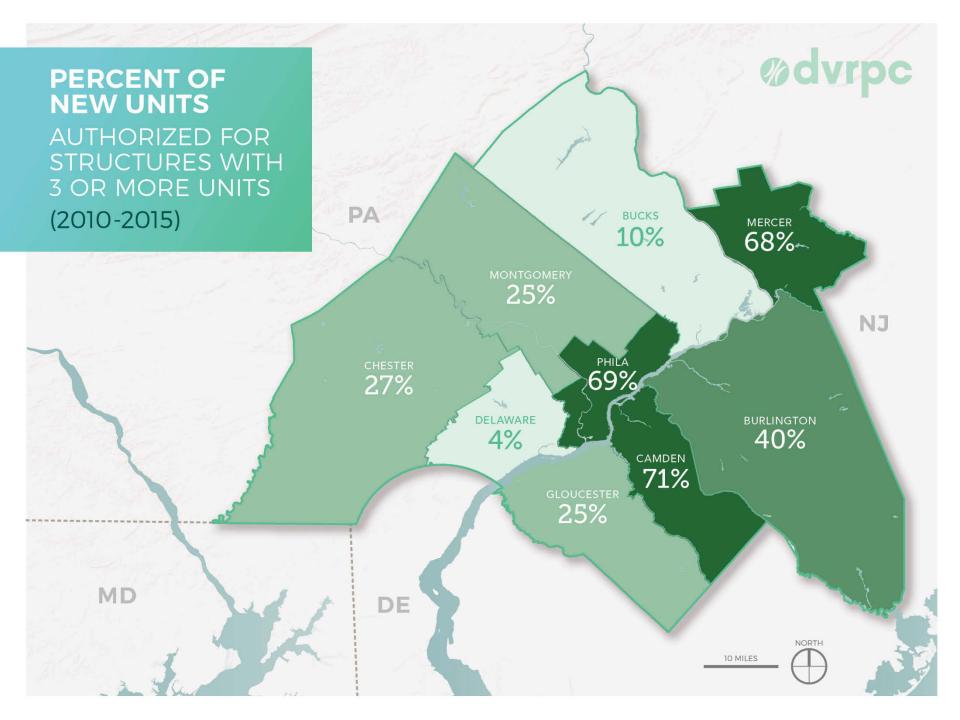


STUDY GOAL

Improve our understanding of the **local impacts** and **benefits** of higher density residential development in communities throughout Greater Philadelphia.

NEW MULTIFAMILY UNITSCOMPLETED EACH YEAR (1992-2017)





Organizing the Potential Impacts of Development





ECONOMIC

- Infrastructure Costs
- Locally-Provided Services
- Tax Revenue
- Property Values



TRANSPORTATION

- Traffic and Congestion
- Parking Demand and Supply
- Traffic and Safety



CONSTRUCTION PROJECT



COMMUNITY

- Public Safety
- Community Character



Project Approach Measuring the impacts and benefits of development

- Interviewing local developers
- 2 Documenting housing and real estate trends
- Reviewing academic and professional housing literature
- 4 Generating localized demographic multipliers and statistics
- Observing trip generation patterns for local apartment buildings

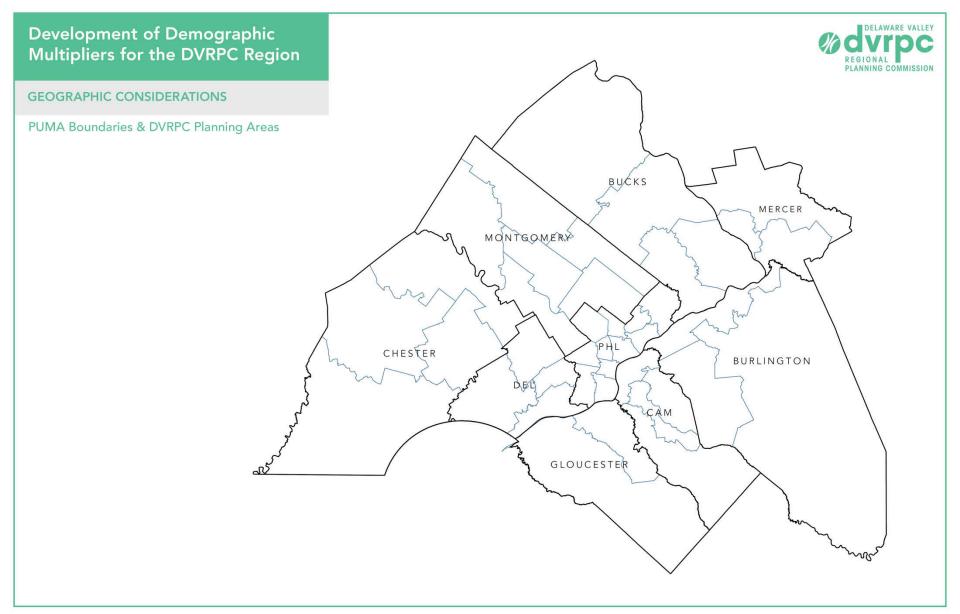


What is a demographic multiplier?

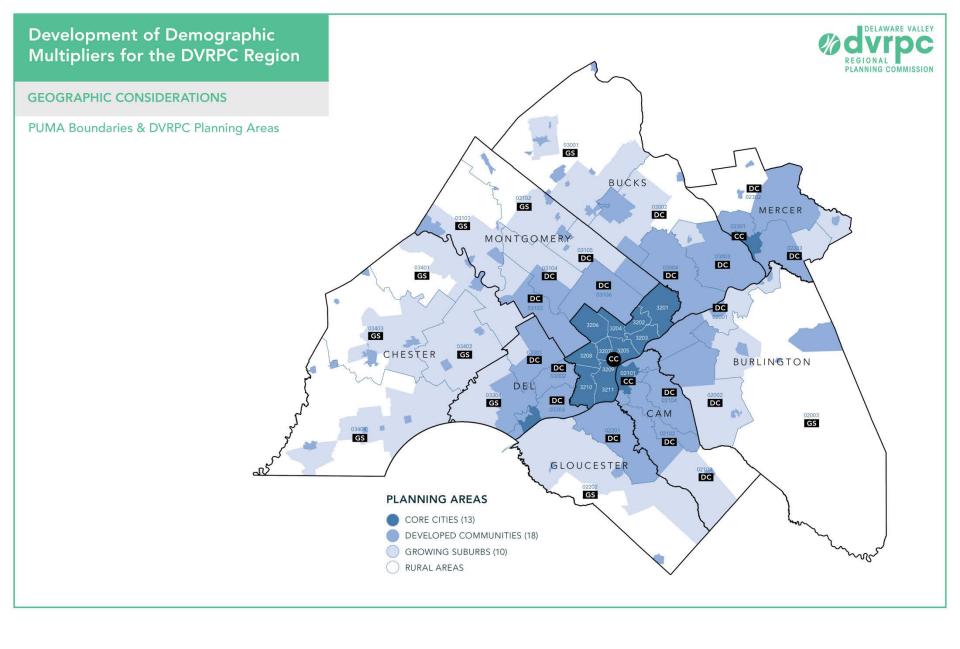
An average ratio of demographic measures per occupied housing unit or per household.

Key Measures

- Average household size
- Number of school age children
- Vehicle availability



- U.S. Census Bureau ACS Public Use Microdata Sample (PUMS)
- PUMS provides raw American Community Survey data for custom analysis
- Public Use Microdata Area (PUMA): roughly equal pop. and nested within counties

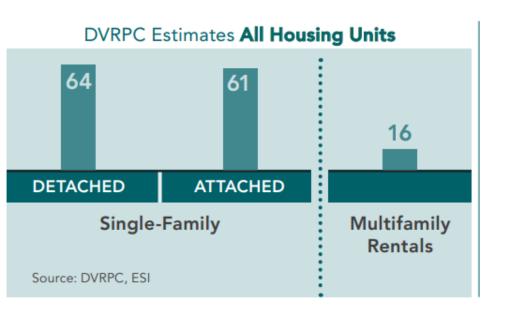


Key Takeaways

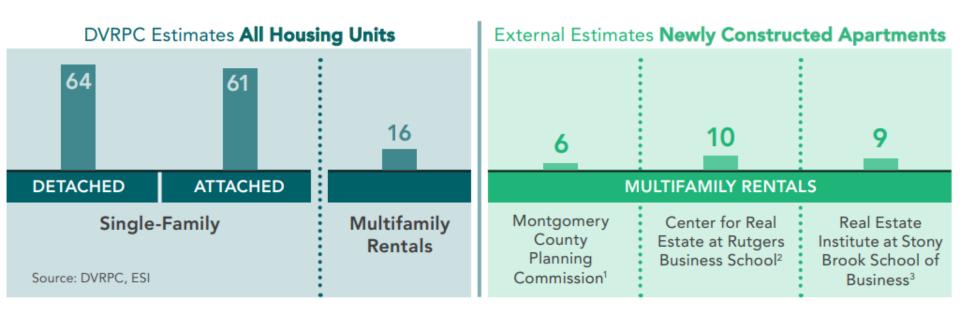
Focus on School-Age Children

Single-Family — Multifamily Rentals —					
	龠				
	DETACHED	ATTACHED	STUDIO/1-BR	2-BR	3-BR
DVRPC REGION	0.64	0.61	0.03	0.31	0.88
CORE CITIES	0.63	0.64	0.02	0.30	0.74
DEVELOPED COMMUNITIES	0.63	0.60	0.05	0.34	0.82
GROWING SUBURBS	0.65	0.52	0.03	0.28	1.27

Number of School-Aged Children generated by 100 units of housing



Number of School-Aged Children generated by 100 units of housing

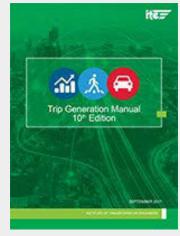


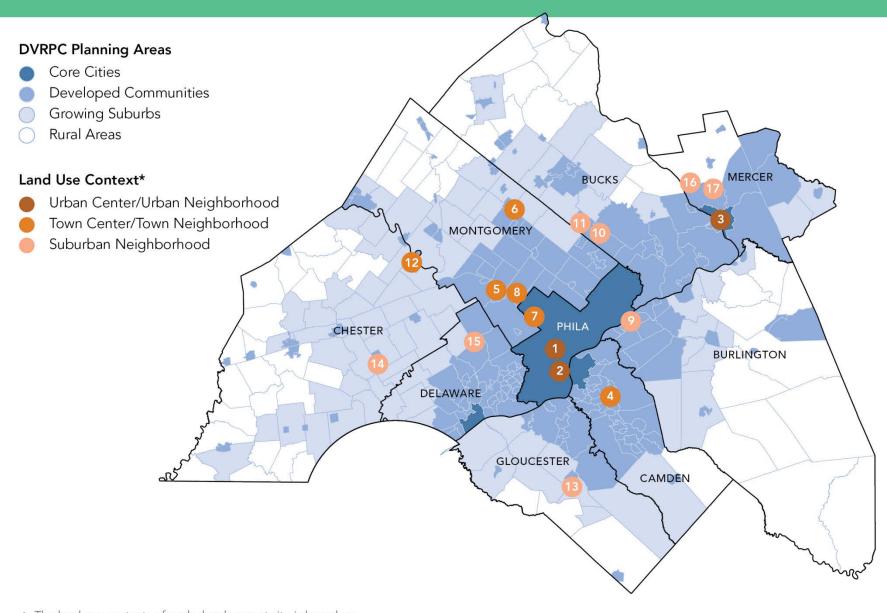
Key Takeaways Estimating traffic impacts

ITE TRIP GENERATION PER DWELLING UNIT: DAILY TRIP RATE

10th Edition, September 2017

SINGLE-FAMILY	MULTIFAMILY			
DETACHED	LOW-RISE 1-2 stories	MID-RISE 3-10 stories	HIGH-RISE 11+ stories	
9.54 Trips per day	7.32	5.44 Trips per day	4.45	





* The land use contexts of each development site is based on classifications described in the *Smart Transportation Guidebook*. For more information, please visit: www.dvrpc.org/products/08030A.



Trip Generation Observation Sites

LAND USE & TRANSIT CONTEXT



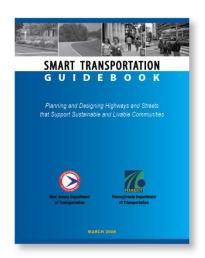






Figure 1: Observed AM Peak Hour Vehicular Trips per Dwelling Unit

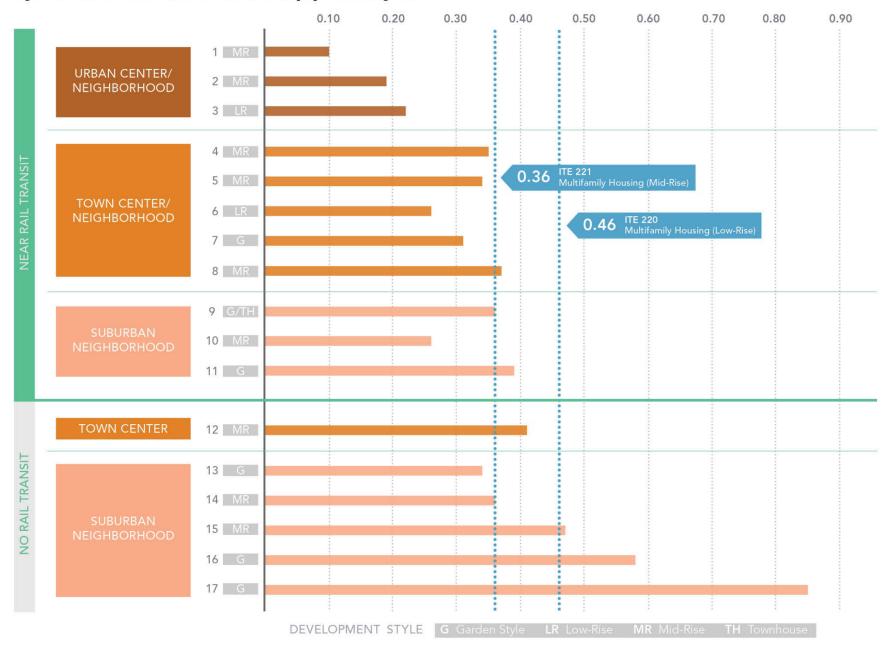


Figure 2: Observed Daily Vehicular Trips per Dwelling Unit



What's next

Smart Growth

Defined

Themes

Practice



THE FUTURE OF COMMUNITY DESIGN

America's Housing Crisis Is a Disaster. Let's Treat It Like One.

November 24, 2021 • Gregory Heller, Guidehouse



The Renaissance at West River in Tampa, Fla, is the first apartment complex to be completed in the West River urban renewal project. The six-story, 160-unit complex is a part of Tampa's commitment to provide 10,000 affordable housing units by 2027. [Dirk-Shadd/Tampa Bay Times/TMS]

